



Frequently Asked Questions

What is covered in the cost of a bootcamp?

The registration fee covers the cost of training, meals and educational materials.

Students cover the cost of transportation (e.g., airfare, rental cars, public transportation or taxis), hotel room, guest fees, meals other than those provided for our students, and any additional activity fees.

Will transportation be provided?

We will not be providing transportation to the hotel in Sedona.

If you live in the Phoenix Metropolitan area—you're in luck! Sedona is only about a 2-hour drive from Phoenix.

If you are traveling from outside of Arizona, the closest major airport is [Phoenix Sky Harbor](#). Transportation options from the airport to Sedona are:

- [Arizona Shuttle](#)
- Rent your own car

Will there be lodging?

We have secured a block of rooms at the same hotel where the bootcamp will be taking place each day. It is the responsibility of the student to book one of these room or secure different lodging. Rooms in the block are first come, first serve.

Will there be meals?

Breakfast, lunch, and coffee breaks will be provided Tuesday - Friday. If you have any food allergies, please let us know and we will do our best to accommodate them in provided meals. All other meals and refreshments will be the responsibility of the student.

What does a typical bootcamp day look like?

Bootcamp students arrive on Monday, the day before class officially begins, for networking and a fun activity with their instructors. This allows everyone a chance to meet and get acclimated with their surroundings.

The next morning, Tuesday, the class will meet for breakfast and class begins early. Class continues until you break for an hour of lunch together. Class resumes after lunch and continues until a social hour around 5:30pm. Students are encouraged to explore the area together and grab dinner at a local restaurant. Wednesday and Thursday will follow a similar structure.



Friday, the last day of the bootcamp, will begin early with breakfast. Right after breakfast, we will resume class and wrap up any final discussions before lunch is provided and everyone heads their separate ways.

How many people will be in my bootcamp?

Class sizes vary for many reasons. Typically, we won't run a class with fewer than 10 students and will limit the class to 20. This allows for a robust learning environment but still allows the instructors to address individual student needs.

Can I bring a guest to a bootcamp?

Of course, you can! We always welcome friends and family members, as our bootcamps are located in highly sought-after destinations.

However, your guest(s) will not be allowed to attend class sessions or bootcamp sponsored activities.

Why are you doing this in Sedona?

We strongly believe that the ideal learning environment is one that is free from distractions. Our picturesque locations allow our students to fully immerse themselves in the topic and not worry about anything other than the material (and, perhaps, whether to enjoy the outdoors before class starts).

And Phoenix in the summer: gross, right?

What happens if my bootcamp is cancelled?

If your bootcamp is cancelled by LeadMD, we will notify you within 30 calendar days of the first day of the bootcamp and refund 100% of your registration fee.

What if I want a bootcamp just for my team?

We get it—the content in these bootcamps can be extremely valuable to an entire team. If you are interested in a private bootcamp, [email us](#) and we will work directly with you to determine if a private bootcamp is a good fit.

I've already registered for a bootcamp. How can I cancel my attendance or transfer it to someone else?

Per our *cancellation policy*, you will not be refunded your registration fees if you are no longer able to attend. You may however transfer your bootcamp seat to another person, at no additional cost.

Simply [email us](#) and provide your name and the name of the person that will be taking your place.



What kinds of discounts are available?

Other than our early bird rate, *which expires on August 4, 2017*, we don't offer any other discounts at this time.